

# STATE OF ILLINOIS EXECUTIVE OFFICE OF THE GOVERNOR GOVERNOR'S OFFICE OF MANAGEMENT AND BUDGET SPRINGFIELD 62706

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FISCAL YEAR 2020 SECOND QUARTER FINANCIAL REVIEW

# SECOND QUARTER RESULTS

Fiscal Year 2020's second quarter continued along a modest growth path for General Funds revenue sources linked to economic activity. Both income taxes and sales tax fared reasonably well, while federal revenues, inheritance and corporate franchise taxes fell compared to FY2019 second quarter amounts. Second quarter expenditures increased by \$664 million compared to FY19 second quarter expenditures.

Detailed second quarter and year-to-date information is presented on the following pages.

### ILLINOIS ECONOMIC INDICATORS

The State of Illinois continues to see stability in major economic indicators resulting in a positive short-term economic outlook. Expectations of state economic growth of 1.0 percent are being carried forward on the back of the Illinois consumer. With steady employment growth, stable consumer spending, rising incomes, and increases in home values, the outlook for economic performance continues to be stable leading into the second half of the fiscal year. Productivity and hiring in retail and trade sectors have grown over time, while sectors with higher wages have struggled to find suitable candidates. Despite the stable performance, the state still struggles to keep up with regional and national indices. The Midwest region has created a greater number of jobs when compared to Illinois and the state continues to lag behind the nation in overall economic growth. The Fed's rate cuts in the early part of the year and the tentative trade agreement between the U.S and China could be a turning point for the states professional and business sectors, which could see a rebound by the end of the fiscal year, as global recession fears ease.

# SECOND QUARTER REPORT HIGHLIGHT: TAX AMNESTY

From October 1st to November 15th, the State operated a Tax Amnesty Program which provided the opportunity for taxpayers to have eligible penalties and interest waived on outstanding tax liabilities, if those taxes were paid in full during the amnesty period. Public Act 101-0009 authorized the program as a way to offer financial relief to taxpayers and provide increased receipts into the General Funds and a broad range of other funds in Fiscal Year 2020. Several taxes did not qualify for amnesty including: property, estate, franchise, and insurance taxes or taxes paid directly to local governments. Overall response to the program has been positive with receipts to the General Funds tallying over \$130 million dollars through the end of the second quarter. Additional receipts from the Tax Amnesty program are anticipated to be deposited in the third quarter of FY20 due to the extended processing times required to validate these receipts.

#### GENERAL FUNDS OVERVIEW

#### **GENERAL FUNDS CASH FLOW Second Quarter and Year-to-Date Review** (\$ in millions) **Second Quarter** Year-to-date FY19 FY20 FY19 **FY20** Actual Actual **Actual** Actual \$ \$ \$ (4,180)\$ Beginning Backlog at Comptroller (5,623)(5,064)(5,161)Beginning Cash Balance \$ \$ 466 502 847 125 Revenues \$ Individual Income Tax 3,876 7,899 8,385 4,124 Corporate Income Tax 456 987 1,133 565 Sales Tax 2,190 2,272 4,347 4,508 Other Sources/Transfers In 1,456 1,282 3,236 2,797 State Source Revenues \$ \$ 8,243 \$ 17,262 7,978 16,029 Federal Sources 635 521 1,253 1,384 **Interfund Borrowing** 250 150 250 150 **Investment Borrowing** 500 O 700 400 **Total Revenues** \$ 9,361 \$ 8,915 \$ 18,232 \$ 19,197 Expenditures **Current Year Vouchers** \$ \$ \$ 16,323 \$ 9,251 9,551 17,287 Prior Year Vouchers 111 1,903 159 1,335 Subtotal, Vouchers Presented \$ \$ \$ \$ 9,410 9,662 18,227 18,622 Posted Transfers Out 59 87 320 309 Transfer to GO Bond Debt Service Fund 655 373 1,519 997 Transfer to Repay Interfund Borrowing o 0 0 0 **Investment Borrowing Repayments** o 15 o 15 Prior Year Adjustments (7) (5) (10)(6) Total Expenditures \$ 10,132 \$ 10,117 \$ 20,071 \$ 19,922 End of Ouarter Cash Balance 190 \$ 396 \$ 190 \$ 396

Source: Illinois Office of the Comptroller

End of Quarter Backlog at Comptroller \$

Note: Backlog figures do not include bills held at agencies. For information on bills held at agencies please refer to the Backlog Report at budget.illinois.gov or the Office of the Comptroller's Debt Transparency Report.

\$

(5,815)

\$

(6,084)

\$

(5,815)

(6,084)

General Funds' second quarter revenues totaled \$8,915 million, a decrease of \$446 million, or 4.8% below the FY19 second quarter level. The primary driver for this change was \$500 million in borrowing under the Treasurer's investment program and \$100 million reduction in interfund borrowing in FY19.

FY20 second quarter General Funds' expenditures from current year appropriations totaled \$9,551 million, an increase of \$300 million, or 3.2%, above the FY19 second quarter level.

#### GENERAL FUNDS REVENUES SUMMARY

		GE	NE	RAL FU	ND	S REVI	ENUES							
	S	econd (	Qua	rter an	d Ye	ear-to-l	Date Rev	iev	v					
				(\$ iı	n millio	ns)								
	Secon		d Quarter		Change: FY19 Actual to FY20 Actual		Year-to-Date			Change: FY19 to FY20 Act				
		FY19 Actual		FY20 Actual	_	Dollar hange	Percent Change		FY19 Actual		FY20 Actual		Dollar Thange	Percent Change
Gross Individual Income Tax Income Tax Refund Fund Local Government Distributive Fund Deposit	\$	<b>4,554</b> (441) (237)	\$	<b>4,836</b> (460) (252)	\$	282 (19) (15)	<b>6.2%</b> 4.3% 6.3%	\$	<b>9,282</b> (900) (483)	\$	9,832 (934) (512)	\$	(34) (29)	<b>5.9</b> % 3.8% 6.0%
Net Individual Income Tax	\$	3,876	\$	4,124	\$	248	6.4%	\$	7,899	\$	8,386	\$	487	6.2%
Gross Corporate Income Income Tax Refund Fund	\$	<b>578</b> (89)	\$	7 <b>05</b> (101)	\$	127 (12)	<b>21.9%</b> 12.9%	\$	<b>1,249</b> (193)	\$	1,413 (202)	\$	<b>164</b> (9)	<b>13.1%</b> 4.7%
Local Government Distributive Fund Deposit  Net Corporate Income Tax	\$	(32) <b>456</b>	\$	(39) <b>565</b>	\$	109	23.0% <b>23.9</b> %	\$	(69) <b>98</b> 7	\$	(79) 1,133	\$	(10) 146	14.5% 14.8%
Gross Sales Tax Downstate Public Trans/Public Trans Deposits	\$	<b>2,335</b> (145)	\$	<b>2,372</b> (100)	\$	<b>3</b> 7 45	<b>1.6%</b> (31.3%)	\$	<b>4,54</b> 7 (200)	\$	<b>4,663</b> (155)	\$	<b>116</b> 45	<b>2.6%</b> (22.6%)
Net Sales Tax		2,190	\$	2,272	\$	82	3.7%	\$	4,347	\$	4,508	\$	161	3.7%
Public Utility Cigarette Inheritance		212 87 108		218 71		6 (16) (35)	2.8% (17.8%) (32.6%)		399 180 197		406 134 136		7 (46) (61)	1.8% (25.6%) (31.0%)
Liquor Insurance		44 83		73 45 83		1 (0)	1.4% (0.4%)		90 190		93 183		3 (7)	3.3% (3.7%)
Corporate Franchise Investment Income Cook County IGT		75 37 56		70 39 56		(5) 2 0	(7.2%) 5.3% 0.4%		133 63 56		132 88 56		(1) 25 0	(0.8% 39.7% 0.0%
Other TOTAL STATE REVENUES	*	158 7, <b>382</b>	\$	275 7 <b>,890</b>	\$	508	74.1% <b>6.9</b> %	\$	293 14,834	-\$	368 15,623	\$	75 7 <b>89</b>	25.6% 5.3%
Federal Revenues	\$	635	\$	521	\$	(114)	(17.9%)	\$	1,253	\$	1,384	\$	131	10.5%
Transfers In Lottery	\$	<b>846</b> 188	\$	<b>503</b>	\$	<b>(343)</b> (37)	<b>(40.5%)</b> (19.4%)	\$	<b>1,445</b> 344	\$	1,7 <b>91</b> 280	\$	<b>346</b> (64)	<b>23.9</b> % (18.6%)
Riverboat Gaming Fund Reallocations Special Bond Proceeds		86 0 0		8 <sub>7</sub> 0 0		1 0 0	1.7% 0.0% 0.0%		161 0 0		162 0 0		1 0 0	0.6% 0.0% 0.0%
Interfund Borrowing Other		250 322		150 114		(100) (208)	(40.0%) (64.6%)		250 690		150 1,199		(100) 509	(40.0% 73.8%
SUBTOTAL REVENUES	\$	8,863	\$	8,915	\$	52	0.6%	\$	17,532	\$	18,798	\$	1,266	7.2%
Investment Borrowing		500	_	0	_	(500)	(100.0%)		700		400		(300)	(42.9%)
TOTAL REVENUES	\$	9,361	\$	8,915	\$	(446)	(4.8%)	\$	18,232	\$	19,197	\$	965	5.3%

Source: Illinois Office of the Comptroller

**Income Taxes:** FY20 year-to-date (YTD) Individual Income Tax net receipts increased by \$487 million, or 6.2% from the FY19 YTD level due in part to rising personal incomes.

FY20 YTD Corporate Income Tax (CIT) net receipts increased by \$146 million, or 14.8%, from the FY19 YTD level.

**Sales Taxes:** FY20 YTD Sales Tax net receipts increased by \$161 million, or 3.7%, from the FY19 YTD level. This increase is attributable to increased personal consumption and real wage growth, and growth in online sales tax collections. A portion of the year-over-year growth may also have been driven by receipts related to the Wayfair decision, as the collection of those receipts began in October of 2018.

**Public Utilities:** FY20 YTD Public Utility receipts increased by \$7 million, or 1.8%, from the FY19 YTD level.

**Cigarette:** FY20 YTD Cigarette receipts decreased by \$46 million, or 25.6%, below the FY19 YTD level based on the enactment of Tobacco 21 and the impact of the \$1 per pack tax increase that is deposited into the Capital Projects Fund.

**Federal Revenues:** FY20 YTD Federal Revenues increased by \$131 million, or 10.5%, compared to the FY19 YTD level.

**Transfers In:** FY20 YTD Transfers In increased by \$346 million, or 23.9%, compared to the FY19 YTD level. This increase is primarily attributable to a \$616 million deposit from the Income Tax Refund Fund. The Income Tax Refund Fund receives a percentage of individual and corporate income tax collections for use in paying refunds. The balance remaining at the end of the fiscal year is transferred into the General Revenue Fund during the following fiscal year.

### GENERAL FUNDS REVENUES BUDGETED VERSUS ACTUALS SUMMARY

The table below sets forth General Funds year-to-date budgeted revenues versus year-to-date actual revenues for FY20. Total State Revenues (not including Transfers In) were \$206 million, or 1.3%, above the revised November 2019 budgeted level. Federal revenues were \$190 million, or 12.1%, below the budgeted level.

				VENUES			
Year-t	to-Da	ate Budge	ted vo	ersus Acti	ual		
		(\$ in mill	ions)				
	FY	720 YTD	FY	Y20 YTD	Ι	Oollar	Percent
	Bı	ıdgeted*		Actual	C	hange	Change
Gross Individual Income Tax	\$	9,720	\$	9,832	\$	112	1.2%
Income Tax Refund Fund		(923)	\$	(934)		(11)	1.2%
Local Government Distributive Fund Deposit		(506)	\$	(512)		(6)	1.2%
Net Individual Income Tax	\$	8,291	\$	8,386	\$	95	1.1%
Gross Corporate Income	\$	1,299	\$	1,413	\$	114	8.8%
Income Tax Refund Fund		(184)		(202)		(18)	9.8%
Local Government Distributive Fund Deposit		(73)		(79)		(6)	0.0%
Net Corporate Income Tax	\$	1,042	\$	1,133	\$	91	8.7%
Gross Sales Tax	\$	4,653	\$	4,663	\$	10	0.2%
Downstate Public Trans/Public Trans Deposits		(154)		(155)		(1)	0.6%
Net Sales Tax	\$	4,499	\$	4,508	\$	9	0.2%
Public Utility		399		406		7	1.8%
Cigarette		130		134		4	3.1%
Inheritance		159		136		(23)	(14.5%)
Liquor		88		93		5	5.7%
Insurance		188		183		(5)	(2.7%)
Corporate Franchise		97		132		35	36.1%
Investment Income		70		88		18	25.7%
Cook County IGT		56		56		0	0.0%
Other		399_		368		(31)	(7.8%)
TOTAL STATE REVENUES	\$	15,417	\$	15,623	\$	206	1.3%
Federal Revenues	\$	1,574	\$	1,384	\$	(190)	(12.1%)
Transfers In	\$	1,430	\$	1,791	\$	361	25.2%
Lottery		347		280		(67)	(19.3%)
Gaming/Gaming Taxes		160		162		2	1.3%
Fund Reallocations		0		0		О	0.0%
Interfund Borrowing		100		150		50	0.0%
Other		823		1,199		376	45.7%
SUBTOTAL REVENUES	\$	18,422	\$	18,798	\$	376	2.0%
Investment Borrowing		400		400		О	0.0%
TOTAL REVENUES	\$	18,822	\$	19,198		376	2.0%

Source: Illinois Office of the Comptroller and Governor's Office of Management and Budget

**Income Taxes:** Individual Income Tax net receipts through the second quarter were \$95 million, or 1.1%, higher than budgeted levels. Corporate Income Tax net receipts through the second quarter were \$91 million, or 8.7%, higher than the budgeted levels.

**Sales Taxes:** Sales Tax net receipts through the second quarter were \$9 million, or 0.2%, higher than the budgeted levels.

**Public Utilities:** Public Utility receipts through the second quarter were \$7 million, or 1.8%, higher than budgeted levels.

**Transfers In:** Transfers In through the second quarter were \$361 million, or 25.2%, higher than budgeted levels.

<sup>\*</sup>Budgeted figures are based on historical averages as well as information from the Department of Revenue on timing of income tax deposits. Estimates were compiled in November 2019.

# GENERAL FUNDS EXPENDITURES SUMMARY

The table below sets forth FY19 and FY20 second quarter and year-to-date General Funds spending from appropriations for those fiscal years. General Funds expenditures for the second quarter of FY20 totaled \$9,551 million, an increase of \$300 million, or 3.2%, from the FY19 level.

				EXPEND						
	Second	Quart		Year-to-Da	ite Rev	riew				
			(\$ in m	illions)	I					
	Se	econd	Quarte	e <b>r</b>	Year-to-Date					
Agency	FY19 Act		_	Actual ending		9 Actual ending	FY20 Actual Spending			
Constitutional Officers <sup>1</sup>	\$	80	\$	89	\$	152	\$	164		
DHFS		,861	,	1,340	'	2,904	,	2,324		
ISBE		,272		2,548		3,739		3,984		
DHS		867		1,002		1,548		1,588		
Higher Education		577		779		1,142		1,357		
SERS		352		521		704		894		
TRS	1	,148		1,298		2,296		2,473		
SURS		375		334		780		790		
Corrections		392		383		590		660		
CMS		513		444		1,024		1,456		
DCFS		175		218		331		417		
Aging		216		214		343		355		
ISP		<b>70</b>		72		117		119		
Revenue		11		10		24		19		
DPH		30		32		39		73		
DNR		9		10		16		18		
DCEO		4		3		6		4		
All Others		299		251		568		588		
Agency Totals	\$ 9,	251	\$	9,551	\$	16,323	\$	17,287		

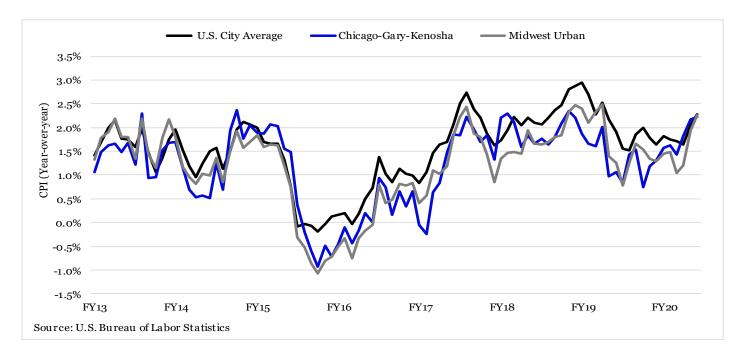
Source: Illinois Office of the Comptroller and Governor's Office of Management and Budget. Totals may not add due to rounding.

Note: Lapse period spending is not included in this table.

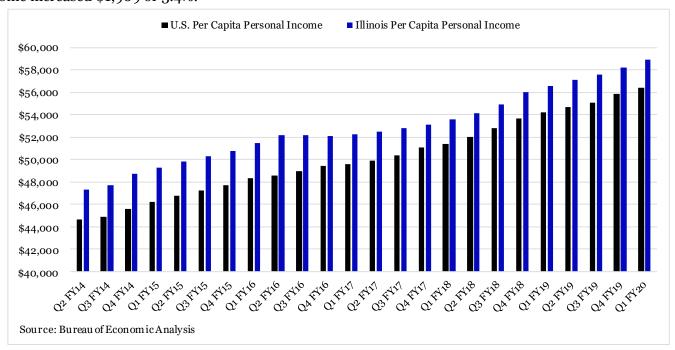
<sup>&</sup>lt;sup>1</sup> Constitutional Officers exclude Auditor General.

#### **KEY ECONOMIC INDICATORS**

The graph below shows the year-over-year increase in the Consumer Price Index (CPI) for All Urban Consumers, all items, in the U.S., Chicago metropolitan area and Midwest from July FY13 to December FY20. In December FY20, the U.S. City Average CPI increased 2.3% year-over-year. The CPI for the Chicago metropolitan area increased 2.2% and the CPI for the Midwest region increased 2.3%.



The graph below compares the per capita personal income between the U.S. and Illinois from the second quarter of FY14 to the first quarter of FY20. The U.S. per capita personal income increased \$398 or 0.7% from \$56,378 in the fourth quarter of FY19 to \$56,776 in the first quarter of FY20. Year-over-year, U.S. per capita personal income increased \$2,065 or 3.8%. In Illinois, per capita personal income increased \$155 or 0.3% from \$58,905 in the fourth quarter of FY19 to \$59,060 in the first quarter of FY20. Year-over-year, Illinois per capita personal income increased \$1,909 or 3.4%.



#### **EMPLOYMENT HIGHLIGHTS**

The table below shows recent Illinois and national employment highlights. Nationally, the unemployment rate in November of FY20 was 3.5%, down from 3.7% during the same period last fiscal year. Illinois' unemployment rate of 3.8% in November of FY20 reflected a decrease of 0.4% from the state's unemployment rate of 4.2% during the same period last fiscal year.

Additionally, total nonfarm employment in Illinois increased 41,500 year-over-year in November, led by increases in Trade, Transportation, and Utilities and Education and Health Services.

EMPLOYMENT HIGHLIGHTS State and National Review							
EMPLOYMENT STATISTICS	September FY18	September FY19	<u>Change</u>				
Total Nonfarm Employment, Illinois	6,120,000	6,186,700	66,700				
Unemployment Rate, Illinois	4.1%	3.9%	(0.2)				
Unemployment Rate, United States	3.9%	3.6%	(0.3)				
Labor Force Participation Rate, Illinois	64.7%	64.9%	0.2				
Labor Force Participation Rate, United States	62.9%	63.3%	0.4				
EMPLOYMENT STATISTICS	October FY19	October FY20	<u>Change</u>				
Total Nonfarm Employment, Illinois	6,124,900	6,198,700	73,800				
Unemployment Rate, Illinois	4.2%	3.9%	(0.3)				
Unemployment Rate, United States	3.7%	3.6%	(0.1)				
Labor Force Participation Rate, Illinois	64.6%	64.9%	0.3				
Labor Force Participation Rate, United States	62.9%	63.3%	0.4				
EMPLOYMENT STATISTICS	November FY19	November FY20	<u>Change</u>				
Total Nonfarm Employment, Illinois	6,140,000	6,181,500	41,500				
Unemployment Rate, Illinois	4.2%	3.8%	(0.4)				
Unemployment Rate, United States	3.7%	3.5%	(0.2)				
Labor Force Participation Rate, Illinois	64.7%	64.6%	(0.1)				
Labor Force Participation Rate, United States	62.9%	63.2%	0.3				

Source: Illinois Department of Employment Security and United States Department of Labor.

# ILLINOIS REAL ESTATE

The Illinois housing market ended the year with a spike in December sales and prices. Median prices posted strong gains, up 7.2 percent from last year, while home sales grew 12.1 percent over the same time period. The time it took to sell a home in December averaged 58 days, down from 59 days a year ago. Available inventory totaled 45,292 homes for sale, an 8.2 percent decline from 49,319 homes in December 2018.